

# OHIO COATINGS COMPANY 2009 TINPLATE PRICE BOOK



# **PRICES - TIN MILL PRODUCTS**

# **PREFACE**

All extras are to be added to the appropriate base price. Each extra is applied separately and, unless otherwise indicated, application of one does not preclude the applicability of any others.

Our prices are based upon our customary manufacturing standards and practices. If additional or different production methods are required, other prices may apply.

The listed extras do not necessarily represent the range of sizes, grades, finishes or treatments we are capable of furnishing.

Freight charges will be on an actual weight basis.

All prices are subject to change without notice, and our invoices will reflect the price in effect at time of shipment.

Except as noted, all extras are expressed in price per base box.

Light weight coils are permitted up to 20% of the ordered item quantity. A light weight coil is defined as weighing at least 50% of the specified maximum coil weight.

The products covered are produced to the most current applicable ASTM specifications.



# **PRICES - ELECTROLYTIC TIN PLATE**

# **Base Prices**

Effective January 4, 2009 All Prices per Base Box F.O.B. Yorkville, Ohio

Single Reduced Electrolytic Tin Plate No 10	.Inquire
Double Reduced Electrolytic Tin Plate No. 10	

## Extras

## **Thickness**

All Tin Mill Products are produced to ASTM standards. The "Standard Specification for Tin Mill Products, General Requirements" is A623-latest revision.

"Base Weight" is correctly used to describe material thickness, and is not a measure of the weight of a base box.

Price Extras - Dollars per Base Box

Dimension Extra	s – Single & Double Red	luced	
Thickness			
Base Weight		Base Weight	
55*	Base	90	19.95
57*	1.14	93	21.66
58*	1.71	95	22.80
60*	2.85	98	24.51
63*	4.56	100	25.65
65*	5.70	103**	27.36
68*	7.47	105**	28.50
70	8.55	107**	29.64
73	10.26	112**	32.49
75	11.40	115**	34.20
78	13.11	118**	35.91
80	14.25	123**	38.76
83	15.96	126**	40.47
85	17.10	128**	41.61
88	18.81	135**	45.60

<sup>\*</sup> Double Reduced only.

Intermediate base weights will be charged the next highest published extra.



<sup>\*\*</sup> Single Reduced only.

# PRICES - ELECTROLYTIC TIN PLATE

# **Extras**

Effective January 4, 2009

# Width

Dimension, InchesAll Base Weights $33 \frac{1}{2}$  and OverNone $30 \frac{1}{2}$  thru under  $33 \frac{1}{2}$ 1.1027 thru under  $30 \frac{1}{2}$ 2.92

Prices for widths not published are subject to inquiry.

# **Tin Coating**

No.	
05	 Base
10	 1.06
15	 1.50
20	 2.33
25	 3.25
50	 7.68
75	 12.33
100	 17.18
20/10	 1.50
50/10	 4.11
30/20	 3.25
50/20	 4.97
60/20	 5.86
75/20	 7.21
100/20	 9.50
50/25	 5.41
75/25	 7.68
100/25	 10.30
75/50	 10.30
100/50	 12.33



# **PRICES - ELECTROLYTIC TIN PLATE**

# Extras

Effective January 4, 2009

# Quality

Minimum Ea	aring	.65
		1.05
		2.11
Type K		2.41
Other speci	fications with special property value requirements which result	
in additiona	I manufacturing, processing controls, testing and inspection	Inquire

#### Welds

When coils are specified as free of welds	.66
---	-----

Less than Standard Trim Tolerance	e (-0 + 1/16")	.53
-----------------------------------	----------------	-----

# **Coil Weight**

(Specified or Required Maximum Coll Weight)	
12,000 lbs. and over	None
Under 12,000 lbs. to 6,000 lbs. inclusive	1.65
Minimum Coil Weight 6,000 lbs	

Orders will not be accepted for exact coil weights. Shipped coil weight will be at our option, but not to exceed specified maximum.

# **Item Quantity**

Item Quantity Extra shall be determined by the total base boxes of a coil size (one base weight, one width and length, one coating weight, one grade or analysis) entered for a specified delivery date.

80,000 lbs. and Over	None 1.25
Non-standard testing or sampling	.66



# **PRICES - ELECTROLYTIC TIN COATED SHEET**

# **Base Price**

Effective January 4, 2009 All Prices per 100 Pounds F.O.B. Yorkville, Ohio

Electrolytic Tin Coated Sheet is cold rolled sheet coated with tin by electrodeposition. Tin Coated Sheet is produced in thicknesses of .015" and heavier. The tin coating may be specified as melted (bright) or unmelted (matte) subject to mill limitations.

The product is produced to a specific nominal thickness and is sold on an actual weight basis.

# **Extras**

## WIDTH/THICKNESS

Thickness, Inches (Nominal	28 - < 30.5	30.5 - < 33.5	33.5 & Over
.0250 thru .0225	3.50	3.00	2.50
.0224 thru .0195	4.00	3.50	3.25
.0194 thru .0172	4.75	4.25	4.00
.0171 thru .0150	6.00	5.00	4.50

## **Tin Coating Extras**

No. 05	Base
No. 10	.77
No. 20	1.52
No. 25	1.96
No. 50	6.03
No. 100	10.24

## Quality

Commercial Steel – CS Type B	None
Drawing Steel-DS Type B	.60
Extra Deep Drawing Steel-EDDS	2.75

#### Welds



# **PRICES - ELECTROLYTIC TIN COATED SHEET**

# **Extras**

Effective January 4, 2009

# **Coil Weight Extra**

Maximum Coil Weight	
12,000 lbs. and over	None
6,000 lbs. to under 12,000 lbs.	
Minimum Coil Weights 6,000 lbs.	

A full weight coil is any coil weighing more than 75% of the specified or required maximum coil weight which is negotiated on the basis of our normal production practices. Orders will not be accepted for exact weight coils. Up to 20% of the ordered item quantity may include light weight coils. A light weight coil is any coil weighing at least 50% of the specified or required maximum coil weight.

# **Item Quantity**

The Quantity Extra shall be determined by the total weight of a coil size (one thickness and one width is a separate size) of one coating weight, one grade or analysis, entered for a specified delivery date.

80,000 lbs. and over under 80,000 lbs		None 1.25
Non Standard Testing or Sa	mpling	.67



#### TERMS AND CONDITIONS OF SALE

All sales are made subject to the following terms and conditions and Ohio Coatings Company objects to any different or additional terms or conditions contained in Buyer's purchase order or any other document submitted by Buyer. Ohio Coatings Company's acceptance of any purchase order is expressly made conditional on Buyer's assent to these terms and conditions.

- 1. PRICES OCC's published prices, extras, surcharges and payment terms are subject to change without notice and those in effect at time of shipment shall apply. Shipments shall at all times be subject to approval of OCC's Credit Department. OCC reserves the right to divide an order into separate shipments and invoice such shipments separately, in which case each shipment shall be deemed a separate contract and payment therefore shall be due in accordance with these terms. If Buyer fails to comply with terms of payment, OCC may at its option suspend production and defer further shipments under the order for which payment is due and under any other orders of Buyer, revise its terms of payment, or cancel the unshipped balance. OCC further reserves the right before making any shipments to require from Buyer satisfactory security for performance of Buyer's obligations. In the event the Buyer fails to make payment of the purchase price or any portion thereof when due, OCC shall have the right to employ an attorney to collect the balance due and Buyer agrees to pay all collections costs incurred by OCC, including its reasonable attorney fees.
- 2. SHIPMENT Buyer's requested shipping dates stated on the Order Acknowledgement are informational only and of no legal force and effect. OCC's shipment aim stated thereon is approximate and subject to reasonable production scheduling changes made after the date of the Acknowledgement. OCC will use reasonable efforts to comply with Buyer's requests as to method of transportation, but OCC reserves the right, if such method of transportation is not available or is otherwise not reasonably satisfactory to OCC, to use an alternate method of transportation, whether or not at a higher rate. OCC reserves the right to ship loads of any quantity without charge to OCC.
- 3. DELIVERIES All deliveries are F.O.B. OCC freight prepaid or freight collect to destination. If shipped freight prepaid, the charge for freight will be added to the invoice. Risk of loss or damage in transit shall be borne by Buyer and claims shall be made directly with carrier. Delivery dates are approximate. OCC shall not be responsible for delays in delivery or performance due to causes beyond its reasonable control, including, but not limited to, acts of God, Acts of Buyer, strikes or other labor disturbances, inability to obtain fuel, material or parts, war, acts of terrorism, riot, delays in transportation, repairs to equipment, epidemics, floods, fires, accidents, or a contingency the non-occurrence of which was a basic assumption on which the purchase order was made. Acceptance of goods upon delivery shall constitute a waiver by Buyer of any claim for damages on account of delays in delivery or performance.
- 4. TITLE; INCIDENTAL TRANSPORTATION AND STORAGE CHARGES Unless otherwise agreed, title to goods and risk of loss shall pass to Buyer and assumed by Buyer F.O.B. OCC's plant. Any charges at destination for spotting, switching, handling, storage and other accessorial services, and demurrage, shall be for Buyer's account. OCC shall have the right to assess a storage and handling charge for goods left in OCC's possession after notification to Buyer that the goods are available to ship.
- 5. ORDER ACKNOWLEDGEMENT The Sales Order Acknowledgement constitutes the entire agreement between OCC and Buyer. Terms or conditions contained in a purchase order which in any manner purport to alter, modify, change, suspend or add to any term of condition contained in the Sales Order Acknowledgement shall be deemed excluded from such purchase order and waived by Buyer.
- 6. ORDER CHANGES Buyer cannot modify, cancel or otherwise alter orders after goods are in process without written consent. Any such cancellation, modification, or alteration shall be subject to conditions as negotiated at such time, which shall include protection of OCC against loss.
- 7. WARRANTY; DISCLAIMERS OCC warrants that the goods furnished hereunder will be produced and tested in accordance with the specifications set forth on the order acknowledgement; however, no warranty of fitness for any particular purpose nor any other representation or warranty, whether express or implied, is made respecting said goods, or the production thereof and there are no warranties which extend beyond the description on the face hereof.
- 8. LIMITATION OF REMEDIES OCC will replace at the delivery point specified on the Purchase Order, any goods furnished hereunder that are found to be defective or otherwise fail to conform to any warranty or this contract, or at OCC's option, OCC will repay the price paid for such goods, plus any transportation charges paid by Buyer in addition to such price. Claims must be made promptly following delivery of the goods to Buyer and OCC must be given a reasonable opportunity to investigate and cure any nonconformance. Buyer's exclusive remedies with respect to any goods furnished by OCC hereunder that are found to be defective or otherwise not in conformity with any warranty or this contract shall be limited exclusively to the right to replacement thereof or to be repayment of the price, as above provided. OCC's liability for any other breach of this contract shall be limited to the difference between the delivered price of the goods covered hereby and the market price of such goods at Buyer's destination at the time of such breach. IN NO EVENT SHALL OCC BE LIABLE FOR PERSONAL INJURY, PROPERTY DAMAGE, LOSS OF PROFIT, DELAY, OR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES WHETHER ARISING FROM CONTRACT, BREACH OF CONTRACT, TORT, OCC'S NEGLIGENCE, STRICT LIABILITY, OR ANY EXPRESS OR IMPLIED WARRANTY, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.



9. CLAIMS - Claims will not be accepted, paid, or investigated for any product that is older than one year after shipment by OCC to the Buyer's first receiving point or eighteen months after OCC's production date, whichever is sooner.

Claims will not be accepted for material the customer has shipped outside of North America.

No claims for transit damage (including rust or wet coils) will be accepted from the Buyer by OCC unless it is supported by a receiving document noting the damage or exception condition and signed by the delivery carrier. Failure to supply such documentation will be justification for denial of such claim.

Individual coils may contain up to 2% unusable area that should be removed at the shear line or ahead of coil fed operations. Claims will not be accepted for short lengths of unusable areas removed from individual coils – or accumulations of short sections removed from several coils.

- 10. WAIVER OR INVALIDITY Waiver by OCC or Buyer of any provision or of the breach of any provision shall not be construed as a waiver, of any other provision or at any other breach of that provision or of any other provision. The invalidity of any provision shall not affect the validity of the remaining provisions or of the contract as a whole.
- 11. APPLICABLE LAW AND JURISDICTION Buyer and OCC agree that interpretation of and performance under these contract terms and conditions, as well as all other aspects of the transaction contemplated by these terms and conditions, shall be governed by the laws of the State of Ohio, including the Uniform Commercial Code, that any action at law, suit in equity or other judicial proceeding with respect thereto may be brought and maintained in the federal and state courts of record situate in the State of Ohio, and that the mailing to the last known address of the respective parties of any process by registered mail shall constitute lawful and valid service of process.
- 12. FORCE MAJEURE; ALLOCATION OF PRODUCTION In the event either party's performance hereunder is delayed or made impossible or commercially impracticable due to causes such as fire, explosion, strike or other difference with workers, shortage of energy sources, facility, material or labor, delay in or lack of transportation, temporary or permanent plant shutdown, breakdown or accident, compliance with or other action taken to carry out the intent or purpose of any law, regulation, or other requirement of any governmental authority, or any cause beyond that party's reasonable control, that party shall have such additional time within which to perform this contract as may be reasonably necessary under the circumstances. However, the obligation of Buyer to pay for goods delivered is never suspended. In addition, if due to force majeure or any other cause, OCC is unable to produce sufficient goods to meet all demands from customers and internal uses, OCC shall have the right to allocate production among its customers and plants in any manner in which OCC may determine to be equitable.
- 13. EXCLUSIVE TERMS AND CONDITIONS; ACCEPTANCE; MODIFICATION No terms or conditions other than those stated herein and no agreement or understanding, oral or written, in any way purporting to modify these terms and conditions shall be binding on OCC unless hereafter made in writing, specifically stating that it is a modification of these terms and conditions, and signed by OCC's authorized representative. If these conditions and this form constitute OCC's acceptance of Buyer's order, then this acceptance is expressly made conditional on Buyer's assent to these conditions as the only conditions for this sale. Acceptance of the products sold hereunder by Buyer shall constitute assent to these conditions and OCC hereby objects to and rejects any and all additional or different terms proposed by Buyer, whether contained in Buyer's purchases order or shipping release forms, or elsewhere. All proposals, negotiations and representations, if any, made prior and with reference hereto are merged herein.
- 14. CONDITIONS INCORPORATED BY REFERENCE Any clause required to be included in a contract of this type by any applicable law or administrative regulation having the effect of law shall be deemed to be incorporated herein.
- 15. ASSIGNMENT Neither party may assign its rights or obligations hereunder without the prior written consent of the other party.
- 16. TITLES The titles used in these Conditions are for convenience or reference only and are not to be considered in interpreting the substance of the condition.



# **COMMERCIAL DEPARTMENT**

## **MAILING ADDRESS:**

Ohio Coatings Company 2100 Tin Plate Place Yorkville, OH 43971 Phone: (740) 859-5553 Fax: (740) 859-5519

## **MARKETING GROUP**

Phil Withum	Lori Clark	Ken Kinyo
Vice President - Commercial	Sales Representative	Sales Representative
Phone: (740) 859-5553	Phone: (740) 859-5506	Phone: (740) 859-5568
Fax: (740) 859-5519	Fax: (740) 859-0100	Fax: (740) 859-5520
E-Mail: phil.withum@ohiocoatingscompany.com	E-Mail: lori.clark@ohiocoatingscompany.com	E-Mail: ken.kinyo@ohiocoatingscompany.com.

## **CUSTOMER SERVICE**

	Patty Closser Senior Customer Accounts Administrator	
	Phone: (740) 859-5557 Fax: (740) 859-5520 E-mail: patty.closser@ohiocoatingscompany.com	
Jennifer DeFede	John Deemer	
Customer Accounts Administrator	Customer Accounts Administrator	
Phone: (740) 859-5509	Phone: (740) 859-5510	
Fax: (740) 859-5520	Fax: (740) 859-5520	
E-Mail: jeni.defede@ohiocoatingscompany.com	E-Mail: john.deemer@ohiocoatingscompany.com	

## **SECONDARY SALES:**

Ken Kinyo

Phone: (740) 859-5568 Fax: (740) 859-5520

E-Mail: ken.kinyo@ohiocoatingscompany.com

# **TECHNICAL SERVICES:**

Tim Poludniak	Jim Matysiak
Manager – Technical Services	Technical Services Representative
Phone: (740) 859-5507	Phone: (740) 859-5530
Fax: (740) 859-0100	Fax: (740) 859-0100
E-Mail: tim.poludniak@ohiocoatingscompany.com	E-Mail: jim.matysiak@ohiocoatingscompany.com

